

Message Text

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PAGE 01 STATE 204300
ORIGIN ARA-14

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FM SECSTATE WASHDC
TO AMEMBASSY BRASILIA IMMEDIATE

C O N F I D E N T I A L STATE 204300

E.O. 11652: GDS

TAGS: PFOR, PINT, SHUM, ENRG, ECON, BR

SUBJECT: SPECIFIC GOALS AND OBJECTIVES FOR AMBASSADOR/BRAZIL

1. DEPARTMENT HAS BEEN REQUESTED BY WHITE HOUSE TO PREPARE SHORT LIST (MAXIMUM 3 PAGES) OF ISSUE ORIENTED GOALS AND OBJECTIVES OF EACH AMBASSADOR. OUR DRAFT IS ENCLOSED. WOULD APPRECIATE YOUR REVIEW AND COMMENTS.

2. GOALS ARE SUPPOSED TO BE SHORT AND PUNCHY, ALMOST LIKE TALKING POINTS, AND OF CONSIDERABLE SPECIFICITY WHERE APPROPRIATE.

3. THERE IS UNFORTUNATELY A RATHER SEVERE TIME CONSTRAINT. DESK WOULD APPRECIATE HAVING EMBASSY COMMENT BY COB MONDAY, AUGUST 29. RESPONSE SHOULD BE FOR ARA ONLY.

4. BEGIN TEXT:

1. TO DEVELOP AND MAINTAIN A PATTERN OF BILATERAL TIES THAT WILL FACILITATE SPECIFIC OBJECTIVES

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-- REFER PRIVATELY AND PUBLICLY TO US-BRAZIL TRADITIONAL FRIENDSHIP, MUTUAL INTERESTS AND MUTUAL RESPECT -- AND TO U.S. SUPPORT FOR BRAZIL'S ASPIRATIONS.

-- REAFFIRM AND DEMONSTRATE OUR WILLINGNESS TO UTILIZE TO THE FULL THE CONSULTATIVE PROCESSES ESTABLISHED WITH BRAZIL.

-- ASSURE ADVANCE NOTIFICATION TO THE BRAZILIAN GOVERNMENT OF MAJOR USG DECISIONS AFFECTING BRAZIL.

-- EMPHASIZE TO BRAZILIANS THAT MRS. CARTER'S JUNE VISIT TO BRAZIL AND SECRETARY VANCE'S OCTOBER CONSULTATIONS ARE CONCRETE INDICATIONS OF THE IMPORTANCE THAT HIS ADMINISTRATION ATTACHES TO THE RELATIONSHIP WITH BRAZIL.

-- COMMUNICATE CLEARLY OUR WISH TO CONTINUE AND STRENGTHEN BILATERAL MILITARY-TO-MILITARY RELATIONSHIPS, AS WELL AS OUR RECOGNITION THAT BRAZIL MUST DETERMINE FOR ITSELF TO WHAT EXTENT EXISTING INSTITUTIONS AND ARRANGEMENTS CONTINUE TO BE RELEVANT TO BRAZIL'S PERCEIVED INTERESTS.

II. NUCLEAR NON-PROLIFERATION

-- MOVE FORWARD WITH PRESENTING TO THE BRAZILIANS (AND THE FRG) THE NEW PROPOSALS WE HAVE DEVELOPED FOR ATTENUATING OUR NON-PROLIFERATION CONCERNS OVER THE FRG-BRAZIL AGREEMENT WHILE TAKING INTO ACCOUNT BRAZIL'S ENERGY NEEDS AND OTHER LEGITIMATE INTERESTS.

-- KEEP PUBLIC STATEMENTS ON DISCUSSIONS WITH THE FRG TO A MINIMUM. WHERE STATEMENTS ARE MADE, EXERCISE CARE TO AVOID FORMULATIONS WHICH HAVE STRONG NEGATIVE CONFIDENTIAL

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CONNOTATIONS IN BRAZIL.

-- SEEK TO MAXIMIZE THE FACE-SAVING OUTS FOR THE BRAZILIAN GOVERNMENT IN ANY EVENTUAL RESOLUTION OF THE NUCLEAR ISSUE.

III. HUMAN RIGHTS

-- CONTINUE TO MONITOR BRAZILIAN PERFORMANCE IN HUMAN RIGHTS, ENCOURAGING THE GOB TO EXERT CLOSER CONTROL OVER ABUSES BY THE SECURITY FORCES.

-- IN CONTACTS WITH THE GOB, ALSO EXPRESS OUR CONCERN OVER REPRESSIVE CONTROLS OVER THE POLITICAL SYSTEM, AND ENCOURAGE A RETURN TO THE PREVIOUS TREND TOWARDS LIBERALIZATION OF THE POLITICAL PROCESS.

-- MAINTAIN CONTACT WITH HUMAN RIGHTS GROUPS AND INDIVIDUALS IN BRAZIL, MAKING FULL USE OF OUR CULTURAL EXCHANGE AND INTERNATIONAL VISITOR PROGRAMS TO RECOGNIZE AND ENCOURAGE THEIR EFFORTS.

IV. BILATERAL TRADE AND OTHER ECONOMIC RELATIONS

-- STRESS OUR INTEREST IN UTILIZING EXISTING CHANNELS AND MECHANISMS FOR CONTINUING EFFORTS TO SOLVE BILATERAL TRADE PROBLEMS, ESPECIALLY THE BILATERAL TRADE SUBGROUP AND THE CLOSE TREASURY-FINANCE MINISTRY CONTACTS.

-- ACCELERATE OUR STUDY AND DEVELOPMENT OF PROPOSALS FOR CONSTRUCTION OF A GLOBAL FRAMEWORK FOR HANDLING SUBSIDY/COUNTERVAILING DUTY PROBLEMS, ALWAYS TAKING RELEVANT POLITICAL FACTORS IN ACCOUNT.

-- CONTINUE TO REMIND THE BRAZILIAN GOVERNMENT THAT MANY BRAZILIAN TRADE RESTRICTIONS VIOLATE GATT OBLIGATIONS AND THAT THE PROCESS OF ELIMINATING THESE SHOULD BE CONFIDENTIAL

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BEGUN NOW THAT BRAZIL'S CURRENT ACCOUNT DEFICIT IS BEING BROUGHT UNDER BETTER CONTROL.

-- CONTINUE TO STRESS THE IMPORTANT CONTRIBUTION THAT FOREIGN DIRECT INVESTMENT (INCLUDING U.S.) HAS MADE TO BRAZIL'S DEVELOPMENT AND THE CONTINUED ROLE IT CAN PLAY.

-- DEVELOP CLOSER CONSULTATIVE AND WORKING RELATIONSHIPS BETWEEN USDA AND THE BRAZILIAN AGRICULTURE MINISTRY TO TAKE ADVANTAGE (CONSISTENT WITH OVERALL U.S. AGRICULTURAL TRADE POLICIES) OF THE PARALLEL INTERESTS BETWEEN THE WORLD'S TWO LEADING EXPORTERS OF AGRICULTURAL PRODUCTS.

V. RESPONSIBLE AND COOPERATIVE BRAZILIAN POSITIONS ON GLOBAL ISSUES

-- THROUGH THE FORMALIZED CONSULTATIVE PROCESS AND THE FULL RANGE OF HIGH LEVEL BILATERAL CONTACTS, ENCOURAGE A GREATER SENSE OF BRAZILIAN INVOLVEMENT IN EAST-WEST POLITICAL AND SECURITY ISSUES AND FOSTER SYMPATHY FOR U.S. AND WESTERN OBJECTIVES AND COMPREHENSION OF THE BRAZILIAN STAKE IN THEM.

-- IN THE SAME PROCESES DEMONSTRATE OUR ACCEPTANCE OF BRAZIL AS A MATURE INTERLOCUTOR WITH A SHARED STATE IN CONSTRUCTIVE SOLUTIONS IN AREAS SUCH AS LATIN AMERICA AND AFRICA.

-- SEEK CLOSER AND MORE TIMELY CONSULTATION AND COORDINATION WITH THE GOB IN MULTILATERAL MEETINGS, E.G. LOS, GATT, ELOSOC, ETC., IN WHICH BRAZIL BY ITS WEIGHT AND PROFESSIONAL COMPETENCE CAN PLAY A CONSTRUCTIVE ROLE.

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-- BE ALERT FOR OPPORTUNITIES TO SUPPORT POSITIONS OF
SPECIAL INTEREST TO BRAZIL IN MULTILATERAL ORGANIZATIONS.
CONSULT IN ADVANCE ON BRAZIL'S DESIRES ON SPECIFIC
ISSUES ON WHICH THE U.S. POSITION IS FLEXIBLE.

-- MAKE USE OF HIGH-LEVEL ACKNOWLEDGMENTS OR EXPRESSIONS
OF GRATITUDE FOR BRAZILIAN SUPPORT ON ISSUES IMPORTANT
TO US. PROVIDE AT TIMES A HIGH LEVEL EXPLANATION IN
CASES WHERE WE HAVE BEEN UNABLE TO VOTE WITH BRAZIL ON
ISSUES OF CONSIDERABLE BRAZILIAN INTEREST. END TEXT. CHRISTOPHER

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